

SUMMARY

Transformational leader who focuses on the outcome while enabling my clients to achieve massive improvements in how they consume their technology. Liaison to the business. I translate business objectives into successful technology service using dynamic, programmatic infrastructures.

I have expert level knowledge on multi-technology infrastructure design best practice which enables me to act as a trusted adviser to the architecture consulting team on optimal infrastructure designs. I take a holistic view of technology environments including orchestration and automation software, applications, hardware platforms, networking, operating systems and storage.

Software developer turned system admin to IT operations, virtualization expert, enterprise architect and now back to software developer and open source contributor

EXPERIENCE

SENIOR CLOUD ARCHITECT

Dimension Data – (2015 – Current) – Irvine, CA

Most senior technical crafter for Dimension Data's enterprise clients and works across Business Units, consults and creates integrated solution architecture descriptions across domains, functions, and industries, then monitoring and governing the implementation.

Translate business, functional, and technical requirements into architectural designs, managed services and software solutions using REST, Python, and YANG along with a suite of DevOps tools to create dynamic programmable infrastructures on premise, hybrid, and in multiple clouds.

Provide multi-technology consulting services to clients to analyses and provide strategies and cloud solutions on all aspects related technology components. Creates excellent client and cross business unit relationships.

Strategic planning and sales enablement with senior account executives, regional sales directors, senior directors, VP's, practice leaders, engineering and consulting teams resulting increased cloud services and sales activity. Lead Architect in all West-US Cloud Computing (Private/Public/Hybrid, IaaS, SaaS, and PaaS) projects.

Promoting DevOps, SDN, NFV along with Process Optimization and Continuous Integration

DATA CENTER ARCHITECT

Nexus – A Dimension Data Company – (2012 – 2015) – Valencia, CA

Define, Market Test, Design, and Create new advanced technologies practice for Nexus in the Southern California region including DevOps as a service, SDN, BPO, Cloud, Enterprise Virtualization, and Active-Active data centers

Creating new consulting, business process optimization, and cloud products. Conducting market research and testing, and presentation of these new products

Promoting SDN, DevOps, IaaS, PaaS, Process Optimization, Continuous Integration, and Data Center Infrastructure Management (DCIM)

Strategic account planning with senior account executives, regional sales directors, practice leaders, and engineering teams

Architecting enterprise and web-scale data center solutions using:

- Openstack and vCloud Director
 - VMware View, Citrix XenApp and XenDesktop
 - Puppet and Chef
 - Red Hat CloudForms, OpenShift, Hybrid Cloud (vCHS)
 - VMware vCloud, UCS Director and Cisco IAC
 - Cisco Nexus and Citrix NetScaler networking
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- EMC VNX, VMAX and NetApp FAS storage
- Cisco UCS computing platform
- EMC vBlock, vSPEX and NetApp FlexPod reference architectures
- Amazon Web Services, SunGard Availability Services, Savvis, and Rackspace public clouds

ENTERPRISE ARCHITECT / VP TECHNICAL SALES

IS Systems - 2011-2012 - Los Angeles, CA

Cloud managed services and consulting company, providing private, public, and hybrid cloud solutions.

Discover, Define, and Guide clients business and technical requirements around Data Center solutions, specializing in vCloud Director and CloudStack.

Responsible for creating technical reference architectures and standards

Pre-Sales Engineering owning the technical relationship with the client and assist with deal shaping. Create and Deliver technical and business presentations

Architect, Design, and Deliver complete technology solutions using Cisco, HP, EMC, NetApp, VMware, Citrix, and Cloud providers

SOLUTION SPECIALIST / PRE-SALES

AppSense - 2011 - Venice, CA

Global independent software provider of user virtualization solutions

Complete ownership of the technical relationship with the client.

Drive all stages of the sales cycle. Architect and implement advanced user virtualization solutions. Provide subject matter expertise with Storage, Network, Server, and Virtualization technologies. Enable channel sales directly supporting resellers

PRE-SALES TECHNICAL ARCHITECT

Applied Computer Solutions - 2008-2011 - Los Angeles, CA

Architect technology solutions that fit our customers' business, technology, and budget requirements

Work with client and the sales team to create the strategic architecture and technical diagrams, and then deliver the solution presentations

Assist Account Managers with Deal Shaping, assisting our sales team scope and sell our products

Develops relationship with the clients, proactively validating technology architecture, manage technology projects, creating and delivering technical and business case presentations

Prepare and give presentations on new technology and how it fits with the client's environment to meet their requirements and decreases capital and/or operational costs

ENTERPRISE ARCHITECT - OFFICE OF THE CIO

Warner Bros. Entertainment - 2003-2008 - Burbank, CA

Translate business requirements into technical specifications and strategic design at the largest American film and television production studio

Evangelized VDI, created and ran proof of concepts, organized meetings with directors, VP's, EVP's, and the CIO

Produced high level design and implementation strategies, maintaining Warners 3-5 year IT Strategic Plan

Establish and define details, definitions, and requirements of infrastructure, applications, components and enhancements to create technology architectures across a broad set of technology domains

Provide highly competent leadership and specialized technical guidance to complex solution engineering challenges

Simultaneously plan, manage, and lead all technology solution design activities

Managed the Technology Enterprise Architecture Lab, consisting of every production environment plus every development environment, making up a complex set of technologies

Evaluated, Advocated and Evangelized Virtualization with VMware, Consolidation of UNIX/Oracle to IBM P-Series, and our TSM tape backup and archiving into a Virtual Tape Library

SOLUTIONS ARCHITECT AND TECHNICAL VISIONARY

IBM - 2000-2003 - Austin, TX / Los Angeles, CA

Architect, design, administer and manage eLearning rapid education for hands on technical training built on Windows, Solaris, AIX, Linux, OS390, AS400, VM Ware, and Citrix using HTML, Java, XML, JavaScript, JSP, C, C++, Win32, and MFC

Develop technical training curriculums resulting for an increase of student hours by 220%

Direct large-scale global design projects, accountable for budget, schedule, and execution

CHIEF TECHNOLOGY OFFICER

EverRAM, Inc. - 2000 - Austin, TX

Develop and direct technology Integration Company focused on the user's desktop experience

SR. SOFTWARE ENGINEER

Tivoli Systems, Inc. - 1998-2000 - Austin, TX

Software Development Company that provides smarter solutions and the expertise you need to design, build and manage a dynamic infrastructure that enables you to improve service, reduce cost and manage risk.

Create technical courseware, lab exercises, and real world examples for technical training classes

Create and implement technical training to hundreds of field engineers and sales engineers

SR. SYSTEMS ENGINEER

Computer Solutions - 1996-1998 - San Antonio, TX

Value added reseller of information technology products and a professional services company offering information technology and communications consulting, technical design, project management, systems configuration and implementation, and ongoing monitoring and support of business driven technology solutions.

Senior consultant and lead engineer for all Microsoft, Citrix, and UNIX products

Manage client relations to solve various in-depth technical issues

Present and demonstrate proposed solutions to customers supporting the account managers

Create detailed computer network and systems analysis documents for Fortune-500 clients

Direct new system rollouts of top tier hardware, software, and networking equipment

SENIOR UNIX ADMINISTRATOR

IQ Software - 1995-1996 - San Antonio, TX

TECHNICAL SALES ENGINEER

ComputerTechs - 1994-1995 - Minneapolis, MN

SOFTWARE ENGINEER

Open Systems Accounting Software - 1992-1994 - Minneapolis, MN

SOFTWARE ENGINEER

Vertical Solutions - 1988-1992 - Wichita, KS
